LUXENT + ORACLE NetSuite



Precision at Every Stage.

Powering the Medical Industry with NetSuite + Luxent.

THE CHALLENGE:

HIGH COMPLEXITY. NO ROOM FOR ERROR.

Medical device companies operate in one of the most demanding environments in business—managing FDA compliance, lot traceability, complex customer hierarchies, and high-volume integrations, all while scaling fast. Legacy ERPs slow teams down and create compliance risk.

Common Challenges Include:

- **FDA Compliance:** Legacy systems can't automatically enforce 21 CFR Part 11, lot control, or audit trail requirements.
- **Lot Traceability:** Most systems lack end-to-end lot and serial tracking through full product life cycle.
- **Disconnected Systems:** Separate ERP, QMS, WMS, and EDI platforms create data silos and reconciliation burden across every team.
- **Supply Chain Visibility:** No real-time view of inventory across in-house, outsourced, and in-transit locations.
- **Scalability:** Platforms built for early-stage operations can't handle growth, acquisitions, or multi-entity complexity.

In a highly regulated industry, a system that can't keep up isn't just inefficient—it's a liability.

THE SOLUTION:

BUILT FOR COMPLIANCE. ENGINEERED FOR SCALE.

Luxent helps medical device manufacturers and distributors unify operations on NetSuite, the #1 cloud ERP—connecting finance, inventory, compliance, and supply chain from R&D to the point of care.

With Luxent + NetSuite, you can:

- ✓ **Stay audit-ready:** NetSuite enforces 21 CFR Part 11 with built-in audit trails, role-based access, and configurable compliance workflows.
- ✓ **Track every device.** Full lot and serial tracking through full product life cycle, with recall reporting built into daily operations.
- ✓ **One connected platform.** NetSuite unifies ERP, inventory, quality, and EDI — Luxent handles every integration at go-live.
- ✓ **See everything in real time.** Real-time inventory, demand planning, and supplier management — all in one system.
- ✓ **Built to grow with you.** NetSuite scales as your business grows, your team expands, and your operational complexity increases.

With Luxent and NetSuite, you get a partner who knows your industry and a platform built to grow with you.

50%
of users reported faster financial close using NetSuite.

91%
of companies see optimized inventory level accuracy.

78%
of users report improved productivity.

77%
of teams eliminated data silos using NetSuite.

"It's a business project, not an IT project. Make sure your execs are involved and bought in. Four months after go-live, no one is saying they wished they had the old system."

— Mike Dominick
VP of Information, Marketlab

LUXENT



WE ARE LUXENT

Your Industry. Our Expertise. Limitless Results.

"If you're thinking about changing your system, do it now — don't waste time. Get the right platform and partner and get it done."

Chad Clouse, CFO
Aurora Spine

A PARTNERSHIP BUILT ON EXPERIENCE

At Luxent, we don't just implement NetSuite—we help medical device companies transform with it.

As a trusted NetSuite Solution Partner with more than 25 years of ERP expertise, Luxent brings hands-on experience with the unique demands of medical device—FDA compliance, lot traceability, complex customer hierarchies, order validation, and high-volume EDI. Our consultants don't just know NetSuite; they know your industry.

We've guided companies from pre-revenue startups receiving FDA clearance to $100M+ distributors managing 20,000+ SKUs and 18,000 EDI trading partners. Every engagement is led by senior consultants from kickoff to go-live.

OUR SERVICES

Luxent delivers end-to-end NetSuite services designed for compliance-heavy, inventory-driven organizations.

Our Core Services Include:

- ERP Evaluation & Selection
- Implementation & Integration
- Customization & Development
- Training & Managed Services

"When we saw how easily the system could be tailored, we knew the NetSuite–Luxent partnership was exactly what we were looking for."
- Norman Nie
Director of IT Operations, Inari Medical

OUR EXPERIENCE

Luxent's team brings deep expertise across medical device manufacturing and distribution—from innovative startups to nationally recognized brands.

Medical Device expertise Includes:

- Startup to national scale—experience at every stage of growth
- FDA compliance, lot control & FEFO built into core workflows
- Order validation across licensing, geography & BOM revision
- EDI with GHX, SPS, OpenText & large health system networks
- Trunk stock, consignment & multi-entity inventory management
- Complex customer hierarchy: hospitals, IDNs, physician offices & labs
- FDA software validation

LUXENT BY THE NUMBERS

100%
NetSuite Certified Consulting Team

15+
Average Years of Consulting Experience

500+
Succesful Implementations

ORACLE NetSuite Solution Provider Partner
INDUSTRY SPOTLIGHT WINNER
2025
HEALTHCARE

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